

Influencing Skills for Leaders Workshop

Join us for a highly productive and inspirational day that will help you significantly improve influence and communication.

Date: Thursday, October 27, 9 a.m. to 4 p.m.

Location: Manex Consulting Conference Room
2000 Crow Canyon Place, Suite 340, San Ramon

Cost: \$297 per person* *AMBayArea members receive a 15% discount on registration.*

Continental breakfast provided. Lunch break from 12 to 1:30 p.m. (local restaurants within walking distance).

Who should attend? Business Owners, Presidents, CEOs, COOs, and Directors



About the Speaker:

Michael Levin is President and CEO of Custom Solutions. He has launched numerous companies in a wide variety of industries and

built them into multimillion-dollar entities. Levin is a three-time #1 International Best-Selling author. His books include his #1 inspirational best-seller “Let Them See You Sweat” and “Sitting on the Same Side of the Table: The Art of Collaborative Selling.” He is also a former 50 Senior Executive for Pepsi-Cola running gold standard divisions in San Francisco, Oakland, and Reno.

This workshop will focus on critical communication and influencing skills for leaders to help drive business results, collaboration, problem solving and employee satisfaction, and retention.

Takeaways from this fast-moving high impact workshop include:

1. Two critical tools that can substantially improve productivity, morale, and teamwork.
2. The steps and methodology to effectively influence, create collaboration and dramatically improve problem-solving.
3. Michael’s 4-step methodology for resolving conflicts and concerns in a mutually beneficial manner.
4. How to potentially increase your odds 4x of coming to a mutual agreement in a challenging conversation.

PLUS: The all-day workshop will be followed by a one-hour appointment (to be scheduled the following week) for each attendee and the speaker to discuss what they learned and next steps for their team.

REGISTER TODAY:
manexconsulting.com/event/influencing-skills

For more information, call Manex at 925.807.5100.